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Explanation and Analysis of Performance and Financial Standing

Description and Analysis of Performance and Financial Standing

The Thai economy in 2024 was expanded by the tourism sector and the driving force of exports from the electronics group that resulted in exports being able to grow higher than expectation. In addition, there are supporting factors from stimulating of purchasing power and accelerating of government budget disbursement. In addition, the government measures for short-term, medium-term, and long-term are gradually rolled out, such as helping small debtors and SME entrepreneurs, adjusting the law regarding long-term land leases of 99 years to attract foreign investment. It was considered an important mechanism for solving structural problems and building confidence in economic growth for the future.

Synopsis of Performance

In 2024, the company had income from product sales of 773.93 million baht, an increase of 10.01 percent, net profits amounted 1.96 million baht, total assets of 1,576.57 million baht, the decrease of 8.01 percent, total liabilities of 158.34 million baht, the decrease of 27.72 percent. Total shareholders' equity amounted 1,418.23 million baht, the decrease of 5.12 percent, which summarizes the reasons for the change and analysis of important information.

1. Analysis of Performances

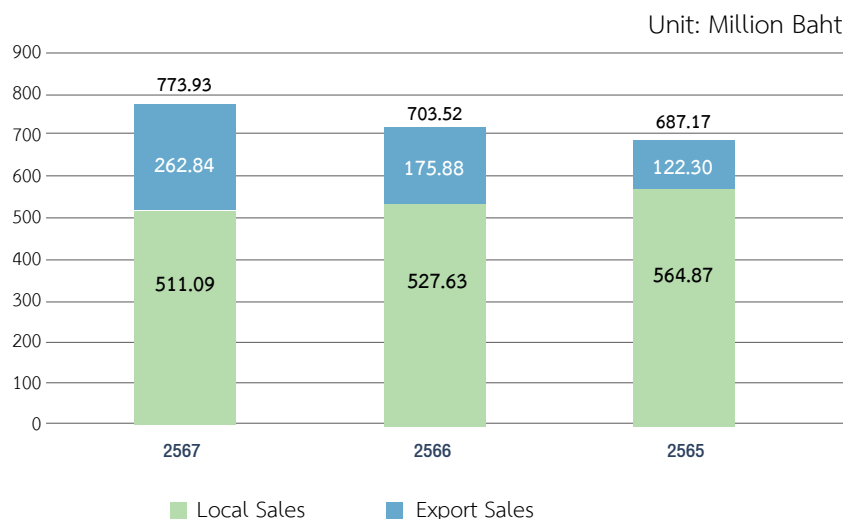
Income from sales: the company had sales income of 773.93 million baht, in 2023 the amount was 703.52 million baht, an increase of 70.41 million baht, representing 10.01 percent.

Revenue from domestic sales decreased from the previous year by 16.55 million baht, accounting for 3.14 percent due to the purchasing policy of main customers. However, the company tried to seek out new customers and also focusing on increasing of sales from existing customers to increase sales volume but it was still not enough to compensate the decreasing of sales from regular customers.

Revenue from Export sales increased 86.96 million baht from the previous year, or 49.44 percent, from the quantities of trousers that increased from the previous year, resulting in sales were increased.

However, customers are confident in its potential and product quality as a result of the company can produce quality products and deliver them in time to satisfy customer needs and make confident to customers.

Revenue from Sales



Other Revenues

In 2024, The Company had other revenues of 64.10 million baht and 64.64 million baht in the 2023, which decreased by 0.54 million baht or 0.83 percent due to profit from selling assets decreased by 4.32 million baht, but there was profit from other income and profits from benefit of foreign exchange rates.

Unit: Thousand Baht

Other Revenue	2024	2023	%Increased (Decreased)
Received Dividend	32,985	32,818	0.51
Received Interest	4,377	4,554	(3.88)
Received Rent	7,671	7,074	8.44
Profit from Selling assets	357	4,680	(92.36)
Profit from foreign exchange rate	2,741	1,315	108.46
Others	15,971	14,200	12.46
Total of Other Revenues	64,102	64,641	(0.83)

Cost of Sales

In 2024, The Company's cost of sales amounted 76.44 percent of sales revenue, if compare to the year 2023 which was 78.43 million Baht, it decreased by 1.99 percent compared to the previous year as a result of raw materials management, employee skill development in order to increase production efficiency, and well-managed the use of raw materials.

Sale Expenses

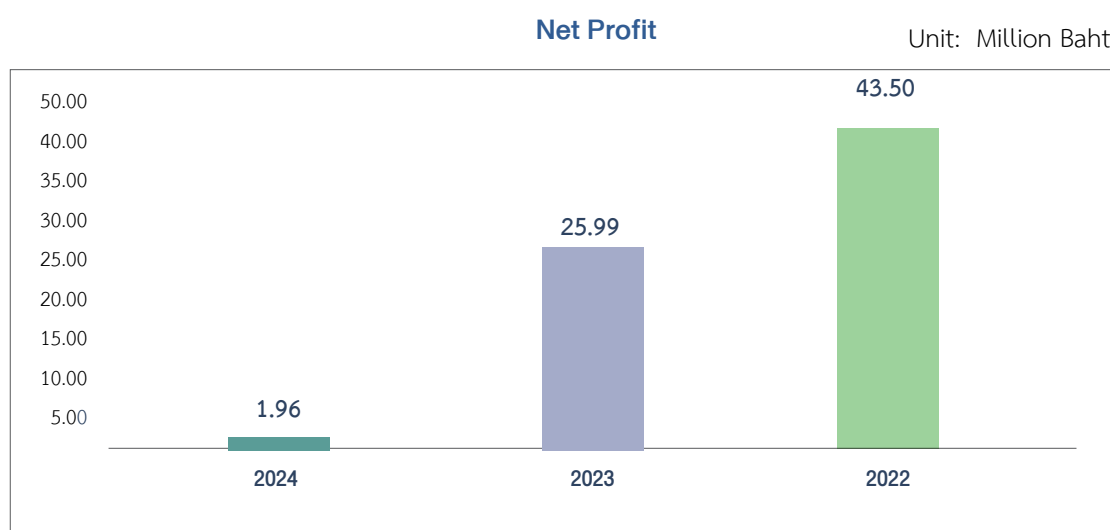
In 2024, the Company had sale expenses amounted 19.40 million baht, in the year 2023, the sale expenses amounted 13.36 million baht, it increased by 6.04 million baht or equivalent to 45.22 percent, it was due to commission from sales of foreign products which the sales increased from the previous year and increased sales of products to be sold in term of Pop-up/In-store area sales.

Administrative Expenses

In 2024, the Company had administrative expenses amounted 187.06 million baht, in the year 2023, the administrative expenses amounted 166.35 million baht, it increased 20.70 million baht or equivalent to 12.45 percent as a result of increasing of sales so the company has more expenses in terms of employee. However, the company also places importance on the development of its personnel to have knowledge and multi skills to develop the work including saving other expenses.

Net profit

In 2024, the Company had net profit amounted 1.96 million baht, whereas in 2023 had net profit amounted 25.99 million baht, so the total profit decreased from previous year by 24.03 million baht. Net profit per share amounted 0.02 baht.



Shareholder Returns

Rate of Shareholder Returns of the company in the year 2024 as 0.13 percent, which 2023 was 1.76 percent, the Net profit decreased and Shareholders' equity decreased due to measuring the fair value of investments and dividend payment.

According to the Company's dividend payment policy, the dividend will be paid at the rate of not more than 50 percent of net profits which is mainly subject to the Company's performances and economic circumstances. In 2024, the company had unallocated retained earnings amounted 751.13 million baht, net profit of 1.96 million baht, net profit per share of 0.02 baht. On February 21, 2025, the Board of Directors' meeting No. 1/2025 then had the resolution to propose to the annual general meeting of shareholders on dividend payment at the rate of 0.20 baht per share totaling 19.20 million baht, which will be paid on May 28, 2025.

2. Financial Standing

As of 31 December 2024, the Company's total assets were 1,576.57 million baht, decreased by 137.23 million baht or 8.01 percent compared with the total balance in the previous year. The Company's current assets decreased amounted 75.38 million baht and non-current assets decreased 61.85 million baht. Total assets of the Company comprised of cash and cash equivalents equaled to 0.70 percent; trade debtors and others debtors was 8.65 percent; inventories amounted 22.88 percent; Other Non-current assets due within 1 year equivalent to 1.32 percent; Other Current assets equivalent to 12.32 percent; Other Non-current-assets equivalent to 42.74 percent; land, property and equipment amounted 10.24 Right-of-use asset equivalent to 0.20 percent; and others equivalent to 0.95 percent.

Current Assets

As of 31 December 2024, current assets of the Company amounted 731.96 million baht, decreased from the previous year by 75.38 million baht due to decreasing of other current financial assets, it decreased from current spending for business operation and from fair value measurement. However, the inventories have increased in order to support sales that would occur at the beginning of the year, including increasing of trade accounts receivable which raised from selling products to abroad. the Company had other non-current financial assets due within one year increased, which is bonds due in 2025 and there was an increase in cash and cash equivalents to be sufficient for business expenses.

Cash and Cash Equivalents: The amount of 11.07 million baht, the previous year amounted to 9.51 million baht, increased by 1.55 million baht, spending for business operating activities of 48.33 million baht, but it was used on investment activities of 78.91 million baht and on financing activities of 29.03 million baht.

Trade account receivables and other receivables: As of the current amount of 136.40 million baht, previous year was 125.64 million baht, increased 10.76 million baht, consisting of trade accounts receivable of 134.59 million baht, other receivables of 1.81 million baht, total trade accounts receivable and other receivable were comprised of receivable which were not yet due for payment of 123.85 million baht or equivalent to 90.86 percent. Receivables that are overdue for less than 3 months, amounting to 10.29 million baht or 7.54 percent and overdue not more than 6 months in the amount of 0.23 million baht or 0.17%. In addition, overdue payment for more than 6 months, amounted 0.22 million baht, equivalent to 0.16 percent, caused by the customer's payment policy not matching the payment cycle, and other debtors, amounted 1.81 million baht or equivalent to 1.33 percent. The company has set up bad debt allowance amounted 0.02 million baht.

Inventories: Inventory of the Company amounted 360.78 million baht, previous year was 339.34 million baht, increased by 21.44 million baht due to management and preparation of finished-goods for selling to customer in time.

Inventories of the Company amounted 360.78 million baht comprises of Raw material amounted 91.23 million baht, Work- in process product amounted 21.18 million baht, Finished products amounted 267.65 million baht, and supplies amounted 3.30 million baht. Moreover, the company also expresses inventories in financial statement with a lower cost or market price. However, if there is a product that is deteriorated or outdated, the company has considered reducing the value of the product according to the accounting standard. The company has set aside for obsolete products in the amount of 22.58 million baht.

Other non-current financial assets which mature within 1 year: The amount of 20.77 million baht is debt securities which matures in one year.

Other current financial assets: The amount is 194.24 million baht, consisting of Investments measured at fair value through the income statement in the amount of 154.70 million baht, private funds amounted 7.92 million baht and, open-end funds and fixed deposits of 31.62 million baht.

Non-current Assets

As of 31 December 2024, non-current assets of the Company were 844.61 million baht, decreased from the previous year by 61.85 million baht due to other non-current financial assets.

Other non-current financial assets: As of December 31, 2024, Non-current financial assets amounted 673.76 million baht, consisting of investments in the stock exchange amounted 227.11 million baht, unrealized gains from fair value appraisal of 239.13 million baht, Investments outside the stock exchange amounted 69.86 million baht. There were unrealized profits from fair value measurement in the amount of 38.66 million baht and debt instruments in the amount of 99 million baht.

Land, Property and Equipment As of 31 December 2024, the Company had land, property and equipment valued 161.39 million baht, the previous year amounted 153.07 million baht, increased by 8.32 million baht due to depreciation of 12.04 million baht, purchases of machinery, equipment, and others increased by 20.36 million baht.

The Rights-of-use assets: As of December 31, 2024, the amount of 3.13 million baht, IFRS 16 stipulates that leases are required to recognize assets and liabilities for leases agreement with a lease term is more than 12 months. The company has leasehold rights amounted 36.56 million baht, increased in the year by 2.12 million baht. The remaining value at the beginning of the year amounted to 9.83 million baht, and amortized during the year 8.82 million baht.

Total Liabilities

As of 31 December 2024, the Company had total liabilities amounted 158.34 million baht, it decreased 60.71 million baht if compared to the previous year, or equivalent to 27.72 percent, due to the trade account payable and deferred tax liabilities.

Shareholders' Equity

As of 31 December 2024, shareholders' equity of the Company amounted 1,418.23 million baht, the previous year was 1,494.75 million baht which decreased by 76.52 million baht or 5.12 percent as the company had net profit in the year 2024 amounted 1.96 million baht, and pay dividend from 19.20 million baht. There was a loss from liquidation of investments measured at fair value through other comprehensive income of 0.34 million baht and other components of shareholders' equity decreased by 58.94 million baht. The book value per share at the end of 2024 was 14.77 baht, the previous year was 15.57 baht, a decrease of 0.80 baht per share.

3. Asset Quality

Other current financial assets

The Company has investments in other current financial assets of 194.24 million baht, comprising investing in investments fund in the stock market that measure fair value through income statement of 199.01 million baht, unrealized profits of 44.31 million baht, private funds of 9.75 million baht. There was unrealized loss of 1.82 million baht, and invest in open-end funds of 31.61 million baht.

Unrealized loss from fair value measurement were expressed in the Company's income statement. However, the investment that the company invested was good asset quality; moreover, it also yields in the form of dividends at a satisfactory rate and higher than bank deposit rates.

Other non-current financial assets

The Company had investments in other non-current financial assets totaling 673.76 million baht, consisting of investments in the stock market that measure fair value through other comprehensive income of 227.11 million baht, unrealized gains from fair value valuation of 239.13 million baht, investment outside the stock market of 69.86 million baht, generating unrealized gain from fair valuation amounted to 38.66 million baht and debt instruments amounted to 99 million baht.

Unrealized gain measured at fair value from income tax, which was presented in other components of shareholder's equity. This was caused by changes in securities prices that fluctuated according to operating results and economic conditions. This was an investment with a very good quality of assets. Moreover, it also offered a favorable dividend yield and higher than the bank deposit rate.

Land, Property and Equipment

At present, property, plant and equipment had values in market price more than values shown in the financial statement. The number was shown in the form of the cost deducted by accumulated depreciation. The Company had managed the assets and caused revenues in some part of properties and factories through rental. For machineries, most of them were modern and had efficiency for production because the Company has continuously bought new machineries to replace the old machines and always kept good maintenance.

4. Liquidity

Cash Flow

In 2024, the Company had cash and cash equivalents of 11.07 million baht, the previous year was 9.51 million baht, increasing of 1.55 million baht.

The company had net cash used from operating activities of 48.33 million baht, from operating profit amounted 28.18 Million baht but used in inventory amounted 24.33 million baht, Trade accounts receivable of 11.24 million baht, other current asset amounted 3.64 million baht, other assets amounted 0.52 million baht, trade account payable amounted 22.18 million baht, other current liabilities amounted 2.05 million baht, employee benefits were paid 11.93 million baht and payment of tax payables of 0.62 million baht.

There was a cash flow from investing activities of 78.91 million baht, it derived from investment in other current financial assets amounted 75.42 million baht, debt instruments held until maturity of 21.99 million baht, received cash from investments in other non-current financial assets amounted 0.85 million baht. received dividends of 32.99 million baht, interest receivable of 4.61 million baht. In addition, it derived from the sale of equipment in the amount of 0.40 million baht, but it was used in other non-current financial assets amounted 36.28 million baht, invested in machinery and equipment for use in operations in the amount of 20.36 million baht, and paid for the purchase of intangible assets in the amount of 0.71 million baht.

Cash flow was used in financing activities amounted to 29.03 million baht, paid lease liabilities in the amount of 9.38 million baht, paid interest on lease liabilities in the amount of 0.45 million baht. The company paid dividends at the rate of 0.20 baht per share, amounting to 19.20 million baht.

Adequacy of Liquidity

The Company had proper liquidity in 2024 ratio was 10.87 times and was 8.26 times in 2023. Quick liquidity ratio of 2024 equivalents to 5.51 times and was 4.79 times in 2023. Cash and cash equivalent were adequate for dividend payment and future investment. Furthermore, the Company had very low debt to equity ratio. As ended of 2024, it was 0.11 times and 0.15 times in 2023, resulting to the Company's wealth and adequacy of liquidity.

Financial Ratio		2024	2023	2022
Liquidity Ration	Time	10.87	8.26	8.75
Quick Liquidity Ration	Time	5.51	4.79	4.87
Debt to Equity Ratio	Time	0.11	0.15	0.14

Sources of Capital

The Company's capital spending for operation and investment was from gain on operation and investment, including investment in bonds/debentures and bank deposit were considered as gain on interest receivable and dividend. The Company had no interest-bearing liabilities, most of the Company's liabilities shown in the financial statement were trade creditors, other creditors, deferred income tax liabilities and provision for employee benefits and liabilities under lease agreements.

Commitments

The details are provided in the Notes to the Financial Statements clause 28, Commitments and Contingent Liabilities.

		2024	2023	2022
Liquidity Ratios				
Current Ratio	Times	10.87	8.26	8.75
Quick Ratio	Times	5.51	4.79	4.87
Activity Ratios				
Account Receivable Turnover	Times	5.91	5.72	5.33
Average Collection Period	Days	61.79	63.76	68.48
Inventory Turnover	Times	2.46	2.32	2.49
Average Sale (Inventory) Period	Days	148.11	157.26	146.40
Account Payable Turnover	Times	8.50	7.86	6.93
Average Payment Period	Days	42.96	46.44	52.64
Cash Cycle	Days	166.93	174.58	162.25
Total Asset Turnover	Times	0.51	0.45	0.46
Fixed Asset Turnover	Times	5.33	5.15	4.90
Leverage Ratios				
D/E Ratio	Times	0.11	0.15	0.14
Modified Interest Coverage Ratio	Times	(0.06)	0.03	(0.04)
Dividend Payout Ratio	%	981.01	73.89	44.14
Dividend Yield Ratio	%	2.22	2.22	2.61
Profitability Ratios				
Gross Profit Margin	%	23.56	21.57	20.37
Net Profit Margin	%	0.25	3.69	6.33
Return on Asset	%	(0.41)	1.54	2.64
Return on Equity	%	0.13	1.76	3.03